

EMPOWERMENT Bonus

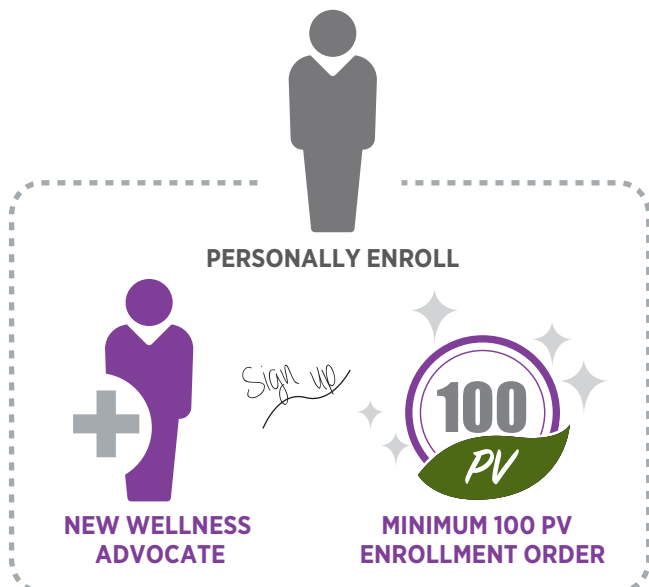
dōTERRA is excited to announce a compensation plan enhancement that provides an additional bonus to **actively building Premier and Silver ranked leaders**. This pool is intended to empower emerging leaders with additional income to recognize and reward their efforts.

1 GLOBAL COMPANY VOLUME % SHARE

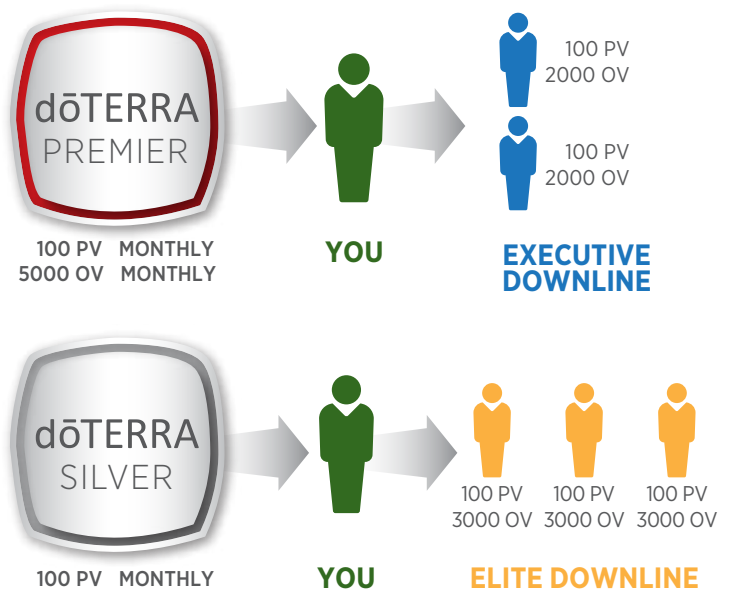
Participate in the Empowerment Bonus pool to share from 1% of the global company volume on top of your existing commission!

HOW TO EARN

Personally enroll one (1) new Wellness Advocate who sign up with a minimum 100 PV enrollment order for this month.



A Wellness Advocate must be paid as a Premier or Silver for this month:



EMPOWERMENT BONUS FAQs

What is the Empowerment Bonus?

This bonus is a pool, similar to the leadership and performance pools, which pays out shares based on the number of Wellness Advocates who qualify. The total sum of the pool will be made up of 1% of global company volume. Each Premier and Silver who qualify will receive one share in the Empowerment pool.

What are the qualifications for the Empowerment Bonus*?

- i. a Wellness Advocate must be paid as a Premier or Silver that month.
- ii. the Premier or Silver Wellness Advocate needs to personal enroll “one” new member (Wellness Advocate) with 100 PV or higher order that month.

Is this bonus received weekly or monthly?

The Empowerment Bonus is paid out with primary commissions between the 15th and 20th of the month following qualifications. Wellness Advocates will see this bonus appear near the end of the commission statement.

Can the Empowerment Bonus be earned more than once?

Yes, this bonus can be earned monthly as long as the qualifications are achieved each month.

Will Silvers still receive a share in the Leadership Pool?

Yes. Silvers will still be paid in the Leadership Pool.

How much is one share represent?

It is based on the 1% of Global Company Commissionable Volume and numbers of qualifiers of the month.

Will I receive more than one share if I enroll more than one new member that month?

This bonus is awarded to each Silvers and Premier with one share regardless of the numbers of new members.

Terms and condition:

- Enrollment order: This is the first initial order placed by a Wellness Advocate right after the required information has been entered into the system. It should include the enrollment fee that includes the Introductory Packet.
- New Enrollment: Enrolling is when you first sign up with dōTERRA by filling out the required forms. Reactivations DO NOT count toward this promotion.
- If WA cancels the order (Initial order or LRP order), dōTERRA[®] Hong Kong reserves the right debit the
- dōTERRA[®] Hong Kong reserves the right to amend the above terms and conditions.

For more information of compensation plan: <http://doterraeveryday.com.hk/wp-content/uploads/2018/06/Compensation-Plan-Chi.pdf>