

Natural Solutions

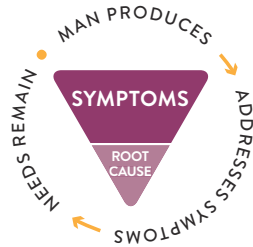
for healthy, empowered living

Do you need safe, effective, and affordable health solutions? Throughout history, natural solutions have been used for health. How are they working for you and your family?

YOU HAVE CHOICES

Modern Approach

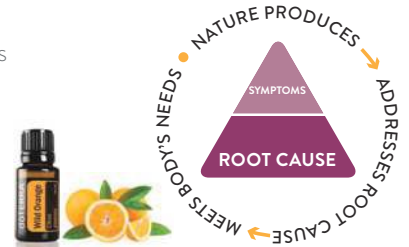
- Designed to manage symptoms
- Made from isolated synthetic agents
- Side effects (known and unknown)
- \$6.5 trillion/year spent on global health care
- Are we healthier?



or

Natural Approach

- Addresses body's needs and root causes
- Extracted from plants
- Enhances physical and emotional health
- Safe benefits without side effects

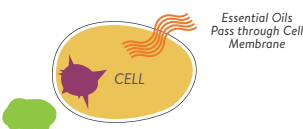


ESSENTIAL OILS ARE EFFECTIVE



MAGNIFIED

Peppermint leaf oil sac



Essential Oils Pass through Cell Membrane

CELL



28 cups
Peppermint tea

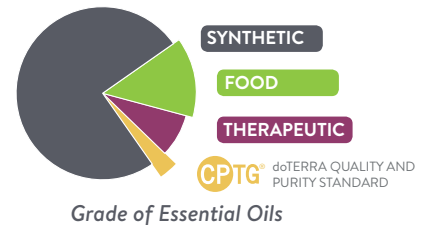
= 1 drop of
Peppermint oil

Natural, Effective, and Safe

- Natural aromatic compounds extracted and distilled from plants for health benefits.
- Contain hundreds of different compounds, providing complex and versatile abilities to combat threats without building up resistance.
- Work with the body to address issues and root causes on a cellular level.
- Affordable. Pennies per dose!

dōTERRA IS SAFE AND 100% PURE

Why a new standard of quality?



Most tested. Most trusted.

- Plants harvested in their natural habitat
- Verified pure; free of fillers and harmful contaminants
- Stringent third party testing ensures authenticity and potency

HOW TO USE dōTERRA ESSENTIAL OILS



AROMATIC

- Breathe in or use diffuser to:
- Open airways
 - Boost mood
 - Freshen the air



PEPPERMINT

- Cool the body
- stay alert and relieve head tension
- Promote feelings of clear breathing
- Relieve stomach upset when ingested*



TOPICAL

- Apply to bottoms of feet or affected areas to target specific needs.



DEEP BLUE[®]

- Apply pre/post workout
- Use for calm and comforting massage
- Apply to muscles after a day of heavy lifting or work



INTERNAL

- Drop in water, under tongue or into a veggie capsule and swallow.



dōTERRA ON GUARD[®]

- Powerful immune system boost*
- Support healthy respiratory function*
- Diffuse to cleanse the air

* These statements have not been evaluated by the Food and Drug Administration. This product is not intended to diagnose, treat, cure, or prevent any disease.

Live Empowered



1. WHAT ARE YOUR TOP HEALTH PRIORITIES?



I want to feel less:

①

②

③

I want to feel more:

①

②

③

2. ARE YOU READY TO DISCOVER SIMPLE SOLUTIONS?

1 dōTERRA BREATHE®

- Diffuse at night or during change of seasons
- Maintain feelings of easy breathing and clear airways

2 DIGESTZEN®

- Maintain healthy gastrointestinal tract*
- Help reduce bloating, gas and occasional indigestion*
- Ease feelings of stomach upset

3 PASTTENSE®

- Relieve feelings of tension and discomfort
- Apply to temples and back of neck
- Invigorating pick-me-up

4 MELALEUCA

- Rejuvenate and cleanse skin
- Boost immune function*
- Relieve skin irritation
- Clean surfaces

5 LAVENDER

- Calm irritated skin
- Promote restful sleep and calm the mind*
- Reduce anxious feelings
- Apply after a long day in the sun

6 dōTERRA SERENITY®

- Diffuse to promote relaxation and decrease stress
- Create restful sleeping environment
- Lessen feelings of tension
- Calm emotions

7 FRACTIONATED COCONUT OIL

- Unscented carrier oil
- Great for delivering essential oils to sensitive skin
- Sustained delivery on specific locations
- Use for dilution

8 AROMATOUCH®

- Comfort and relax
- Enhance massage
- Promote feelings of relaxation and lessen tension

9 FRANKINCENSE

- Support healthy cellular function*
- Balance mind and lift mood
- Promote healthy skeletal and nervous systems*

10 LEMON

- Naturally cleanse body*
- Clean surfaces and neutralize odors
- Soothe irritated throat*

11 DIGESTZEN TERRAZYME® (HKNFR ONLY)

- Support healthy enzyme production for normal digestive process*
- Promote nutrient absorption*
- Speed conversion of food nutrients to cellular energy*

3. BE HEALTHY WITH DAILY HABITS

12 dōTERRA LIFELONG VITALITY PACK® (LLV)

Maximum nutrition for energy, focus, relief, and well-being

- **MICROPLEX MVp®**: Whole food multivitamin and mineral
- **ALPHA CRS®+**: Antioxidant, cellular energy, and longevity
- **xEO MEGA®**: Omega 3-6-9 fatty acids and nine essential oils

- Antioxidant and DNA protection*
- Eye, brain, nervous system*
- Liver function and digestive health*
- More energy, less discomfort
- Immune function*
- Stress management*
- Cardiovascular health*
- Healthy inflammatory response*



Need more energy, less discomfort, and better mood to improve the quality of your life? Try these daily habits.

dōTERRA Lifelong: 2 capsules each with morning and noon meals

DigestZen TerraZyme®: Digestive support: 1-3 capsules each meal

Lemon: Cleansing: 2-3 drops in water 2-3x/day

Frankincense: Cellular support: 2-3 drops under tongue and swallow

dōTERRA On Guard®: Immune support: 2-3 drops in water

dōTERRA Balance®: Grounding: 2-3 drops on bottoms of feet

PB Assist® +: Probiotic defense: 1 capsule a day

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What are the benefits of becoming a dōTERRA member?

- 1 Purchase at wholesale prices up to 40% below retail prices.
- 2 Purchase an enrollment kit with a discounted price, product points may be redeemed for FREE products and receive extra discount on Loyalty Rewards Program (LRP).



*We offer 5 different enrollment kits with special discount for you.
Please refer to the enrollment kits flyer for more details.

- 3 Earn a FREE product of the month, 10% off of selected product, BOGO (Buy One Get One) and Limited Offer items (Seasonal Promo).
- 4 Participate in the Loyalty Rewards Program (LRP) to earn an increase number of LRP credits that can be used as a cash to purchase product.
- 5 Customize your own page – Virtual Office, manage your organization and orders
- 6 Participate dōTERRA events (Promotion activity, overseas free tour campaign)
- 7 Complete service after sales and guarantee
- 8 Diversified learning courses

THE SMARTEST WAY TO BUY: *Loyalty Rewards*

- Place a monthly LRP order of 50+PV to earn free product points.*
Change or cancel any time.
- Percentage of FREE Product points increases by 5% every 3 months up to 30%!

Starting
Product
Point%:

10%

15%

20%

25%

30%

FREE



選 最適合你的

Choose your best kit

dōTERRA®
HONG KONG

零售價 | Retail

經健康倡導者訂購
Order through your
Wellness Advocate

或
OR

會員價 | Wholesale

即享折扣優惠訂購入會套裝
(包含入會費用)

Discounted enrollment kits
included membership fee

dōTERRA 會員費為 HK\$280，每年續約費為 HK\$200，獲贈薄荷精油15毫升(會員價 HK\$190)

dōTERRA membership is HK\$280. Renews annually for HK\$200. Receive a FREE 15mL Peppermint oil with renewal! (HK\$190 wholesales value.)

家庭保健精油套裝 | FAMILY ESSENTIALS KIT

HK\$1,600 | 125PV

節省 SAVE
HK\$465



包括：家庭保健精油套裝 (5毫升乳香、薰衣草、檸檬、茶樹、牛至、薄荷、順暢呼吸複方、舒緩複方、樂活複方、保衛複方)、芳香噴霧器及分餾椰子油

Includes: Family Essentials Kit (5mL bottles of Frankincense, Lavender, Lemon, Melaleuca, Oregano, Peppermint, dōTERRA Breathe®, Deep Blue®, DigestZen®, On Guard®), Petal Diffuser, and Fractionated Coconut Oil.

家居精油套裝 | HOME ESSENTIALS KIT

HK\$2,800 | 225PV

節省 SAVE
HK\$525



包括：15毫升乳香、薰衣草、檸檬、茶樹、牛至、薄荷、順暢呼吸複方、樂活複方、保衛複方、5毫升舒緩複方、芳香噴霧器及分餾椰子油

Includes: 15mL bottles of Frankincense, Lavender, Lemon, Melaleuca, Oregano, Peppermint, dōTERRA Breathe®, DigestZen®, On Guard®, 5mL bottle of Deep Blue®, Petal Diffuser, and Fractionated Coconut Oil.

守護健康套裝 | HEALTHY GUARD KIT

HK\$3,700 | 325PV

節省 SAVE
HK\$945

免費獲贈
實用精油手提包乙個
FREE Essential Oil Handbag



包括：15毫升乳香、薰衣草、茶樹、薄荷、冬青、檸檬草、尤加利樹、生薑、岩蘭草、樂活複方、芳香調理複方、順暢呼吸複方、安定情緒複方、5毫升舒緩複方及舒壓複方、芳香噴霧器及分餾椰子油

Includes: 15mL bottles of Frankincense, Lavender, Melaleuca, Peppermint, Wintergreen, Lemongrass, Eucalyptus Radiata, Ginger, Vetiver, dōTERRA DigestZen®, Aromatouch®, Breathe®, Balance®, 5mL bottles of Deep Blue® and Past Tense™, Petal Diffuser, and Fractionated Coconut Oil.

健康家庭套裝 | DAILY FAMILY HEALTH KIT

HK\$4,500 | 450PV



節省 SAVE
HK\$1,575

回饋點數100點
LRP跳級15%
+100 FREE Product Points
Start at 15% LRP Reward

包括：15毫升乳香、薰衣草、檸檬、茶樹、牛至、薄荷、野橘、順暢呼吸複方、樂活複方、保衛複方、芳香調理複方、安定情緒複方、5毫升舒緩複方及舒壓複方、10毫升溫柔呵護複方滾珠裝、益生菌防護綜合複方、終生保健套裝、胃腸道淨化配方、三合益軟膠囊、芳香噴霧器、分餾椰子油、玻璃小瓶12個

Includes: 15mL bottles of Frankincense, Lavender, Lemon, Melaleuca, Oregano, Peppermint, Wild Orange, doTERRA Breathe®, DigestZen®, On Guard®, Aromatouch®, Balance®, 5mL bottles of Deep Blue® & Past Tense™, 10mL Solace™ Roll on, Lifelong Vitality Pack®, GX Assist®, PB Assist®+, TriEase® Softgel, Petal Diffuser, Fractionated Coconut Oil, UNI 12 Count Amber 5/8 Dram Vial

鑽石套裝 | DIAMOND KIT

HK\$25,000 | 2,000PV



節省 SAVE
HK\$6,177

回饋點數400點
LRP跳級25%
+400 FREE Product Points
Start at 25% LRP Reward

包括：各單方及複方精油、營養補充品、個人護理產品、家居用品、芳香調理心情系列、芳香噴霧器

Includes: Most every oil, many wellness products, spa line products, living products, doTERRA Emotional Aromatherapy® Oils, Diffuser. See doterra.com for kit details

天然保健套裝 | NATURAL SOLUTION KIT

HK\$ 4,500 | 450PV

新上市



節省 SAVE
HK\$1,575

回饋點數100點
LRP跳級15%
+100 FREE Product Points
Start at 15% LRP Reward

包括：保衛複方潔手露(附2個填充瓶)、保衛複方淨白牙膏、保衛複方晶球、保衛複方軟膠囊、舒緩複方乳霜、Correct-X™ 軟膏、木盒、淨化清新複方精油、乳香、薰衣草、檸檬、茶樹、牛至、薄荷、舒緩複方精油、順暢呼吸複方精油、樂活複方精油、保衛複方精油、野橘、舒壓複方精油、芳香調理複方、安定情緒複方精油、溫柔呵護複方精油、分餾椰子油、花瓣型芳香噴霧、入會資料夾、玻璃小瓶12個

On Guard® Foaming Wash, (2 Dispensers), On Guard® Natural Whitening Tooth paste, On Guard® Beadlet, On Guard® SoftGel, Deep Blue® Rub, Correct-X™ Essential Ointment, Wooden Box, Purify, Frankincense, Lavender, Lemon, Melaleuca, Oregano, Peppermint, Breathe®, Deep Blue, DigestZen, On Guard, Wild Orange, Past Tense, Aromatouch, Balance, Solace Roll On, Fractionated Coconut Oil, Petal Diffuser, HK Introductory Enrollment Packet, UNI 12 Count Amber 5/8 Dram Vial

額外套裝追加優惠

Additional Offer

新入會30天內，可以優惠價額外訂購入會套裝一套！

Any purchase of the enrollment kit can enjoy add-on purchase of an extra one enrollment kit within 30 days!

3月26日起生效
Effective from Mar 26

條款及細則：

1. 追加套裝價值必須高於首購入會套裝
2. 如所購買的兩套入會套裝均有回饋點數，將以合共的回饋點數計算
3. LRP回饋百分比將以最高價值的入會套裝計算
4. 不能取消已選購的入會套裝訂單

Terms and conditions:

1. Value of the add-on enrollment kit must be higher than the first enrollment kit
2. If product points were offered to both enrollment kits, total product points generated from two kits will be counted
3. Percentage of the LRP Reward will be counted by the highest value offered by the enrollment kit
4. Membership orders set can not be canceled

doTERRA Hong Kong Limited

九龍佐敦上海街80號華海廣場3樓全層 | 3/F, Ocean Building, 80 Shanghai Street, Jordan, Kowloon

電話 / Tel : (852) 3197 6699 | 電郵 / Email : hongkongservice@doterra.com | http://doterraeveryday.com.hk/

STEP 1 Choose an Enrollment Option

FAMILY ESSENTIALS KIT

HK\$1,600 | 125PV

HOME ESSENTIALS KIT

HK\$2,800 | 225PV

HEALTHY GUARD KIT

HK\$3,700 | 325PV

Loyalty Rewards Program (LRP)

START at 10%

USE THE FAST TRACK PLANS TO START AT A HIGHER PERCENTAGE

DAILY FAMILY HEALTH KIT

HK\$4,500 | 450PV

NATURAL SOLUTION KIT

HK\$4,500 | 450PV

Loyalty Rewards Program (LRP)

START at 15%

and Receive 100 LRP Credits*

DIAMOND KIT

HK\$25,000 | 2,000PV

Loyalty Rewards Program (LRP)

START at 25%

and Receive 400 LRP Credits*

Other Products

* New WA's who enroll with a qualifying kit and have a 100 PV Loyalty Rewards order the following month will receive these credits.

* Points will be redeemable 60 days following enrollment if qualifications are met

STANDARD ORDER: WELLNESS ADVOCATE (WA) MEMBERSHIP FEE

HK \$280 | 0 PV

Shipping: Ship to address below Hold for pick up at Will Call

STEP 2 Monthly Loyalty Rewards Program (LRP) (Optional)

Qty	Product	HK\$/PV	Qty	Product	HK\$/PV	Qty	Product	HK\$/PV
	Salon Essentials Shampoo & Conditioner	\$275/26						
	Deep Blue® Rub	\$295/34						
	Life Long Vitality Pack	\$775/75						
	VERÁGE™ Skin Care Collection	\$835/89						
							Total(HK\$)	PV

- Loyalty Rewards Point: As a Loyalty Rewards participants, you can earn up to 30% for your purchase back in points that can be redeemed for free product.
- Product of the Month (POM) Club: Process your order on or before 15th for 125 PV or higher and receive the POM for FREE.
- Day to ship LRP Order: (1 - 28) _____ Shipping: Ship to address below Hold for pick up at Will Call

* Note: First Loyalty Rewards order will be processed in the month following your enrollment

Would you like the below card to remain on file with dōTERRA for future standard or LRP purchases? Yes No

STEP 3 Personal Information Required Field

Applicant Name		Shipping Address		<input type="checkbox"/> Same as Billing Address	
Co-Applicant Name (if applicable)		Postal Code			
Company Name (if applicable, requires business application addendum)		Primary Phone		Mobile Phone	
HKID No.		Email Address			
Billing Address		Do you want to receive the dōTERRA newsletter via email? <input type="checkbox"/> Yes <input type="checkbox"/> No			
Enrolling Sponsor (Enroller)		Date of Birth (DD/MM/YYYY)		Co-Applicant Date of Birth (DD/MM/YYYY)	
Phone No. or Wellness Advocate No.		Placement Sponsor (if different)		Phone No. or Wellness Advocate No.	

STEP 4 Acknowledge Terms on Back by Signing

I want to be a Member and Wellness Advocate of dōTERRA. Please charge per my payment method for the items and programs requested above. I have read and agreed to the terms and conditions found on the back of this Wellness Advocate Agreement (form 2011-C) and the policies found in the dōTERRA Policy Manual. I agree that I do not currently have an interest in any dōTERRA account, or if I do have or ever have had such an interest, my application for this account does not violate dōTERRA policies. (This form can also be found at www.doterratools.com)

Applicant Signature		Co-Applicant Signature		Date	
Credit card information must be submitted through online enrollment at www.mydoterra.com . Credit card information submitted will be stored through dōTERRA. Upon the approval of the order, credit card information should be removed and shredded from this form.					
Credit Card No		CVV			
Name as it appears on Credit Card		Date of Expiration			

1. Obligations and Representations. dōTERRA Hong Kong Limited, (dōTERRA HK) is the party with whom you contract for the purchase and promotion of dōTERRA products within Hong Kong. dōTERRA Enterprises Sarl, having its principal place of business at 51 Boulevard Grande Duchesse Charlotte, Luxembourg L-1331, (dōTERRA Enterprises) is the party with whom you contract for participation in the "dōTERRA Sales Compensation Plan." Unless otherwise specified, dōTERRA HK and dōTERRA Enterprises may be referred to collectively as "dōTERRA" or "Company." I understand that as a Wellness Advocate of dōTERRA :

- I must be of legal age in Hong Kong.
- I have the right to offer for sale dōTERRA® products and services in accordance with the terms and conditions of this Wellness Advocate Agreement.
- I have the right to build a dōTERRA® sales organization.
- I will train and motivate the Wellness Advocates in my downline marketing organization.
- I will comply with all laws, rules, regulations and guidelines, and shall make all reports and remit all withholdings or other deductions as may be required by any laws, rules, regulations, or guidelines.
- I will perform my obligations as a Wellness Advocate with honesty and integrity.
- I will use only the sale agreements and order forms which are provided by dōTERRA® for the sales of goods and services, and I will follow all policies and procedures established by dōTERRA® for the completion and processing of such agreements and orders.

2. Presenting dōTERRA® Products and Services. I agree to present the dōTERRA® Compensation Plan and dōTERRA® products and services as set forth in official dōTERRA® literature and presentations.

3. Independent Contractor Status. I agree that as a dōTERRA® Wellness Advocate, I am an independent contractor and not an employee, agent, partner, legal representative or franchisee of dōTERRA®. I am not authorized to and will not incur any debt, expense, or obligation, or open any checking account on behalf of, for, or in the name of dōTERRA®. I understand that I shall control the manner and means by which I operate my dōTERRA® business, subject to my compliance with this Wellness Advocate Agreement, the dōTERRA® Policy Manual, and the dōTERRA® Sales Compensation Plan (all of which are collectively referred to as the "Contract"). I agree that I will be solely responsible for paying all expenses I incur, including but not limited to travel, food, lodging, secretarial, office, long distance telephone, and other expenses. I UNDERSTAND THAT I WILL NOT BE TREATED AS AN EMPLOYEE OF dōTERRA FOR TAX PURPOSES. I acknowledge and agree that dōTERRA® is not responsible for withholding and shall not withhold or deduct from my bonuses and commissions, if any, taxes of any kind, unless such withholding becomes legally required. I agree to be bound by all sales tax collection and remittance agreements between dōTERRA®, all appropriate taxing jurisdictions, and all related rules and procedures.

4. dōTERRA® Policies. I have carefully read and agree to comply with the dōTERRA® Policy Manual and the dōTERRA® Sales Compensation Plan, both of which are incorporated into the Wellness Advocate Agreement by this reference and become part of the Contract. I understand that I must be in good standing and not in violation of any of the terms of the Contract in order to be eligible to receive any bonuses or commissions from dōTERRA®. I understand that the Contract, including this Wellness Advocate Agreement, the dōTERRA® Policy Manual, and the dōTERRA® Sales Compensation Plan, may be amended at any time at the sole discretion of dōTERRA®, and I agree that upon 30 days' notice any such amendment will apply to me. Notification of amendments will be published in official dōTERRA® materials including the Company's official website. The continuation of my dōTERRA® business or my acceptance of bonuses or commissions shall constitute my acceptance of any and all amendments to the contract.

5. Payment of Bonuses or Commissions. I understand and agree that dōTERRA Enterprises has the responsibility to promote the sale of Products globally through the Sales Compensation Plan, and to license the network of Wellness Advocates and the Sales Compensation Plan to local affiliates, including dōTERRA HK. As a result of the license, dōTERRA HK has the responsibility, within Hong Kong, to promote the sale of Products to Wellness Advocates and to pay commissions for those sales. For administrative convenience, the commissions earned from the promotion and sale of Products within Hong Kong as well as outside of Hong Kong are generally paid in one combined payment to the Wellness Advocate.

6. Term and Termination. The term of this Contract and each subsequent renewal is one year. Unless a party notifies the other of its intent to terminate the Contract, I understand and agree that the Contract is renewed automatically each year on its anniversary date. I understand and agree that I will need to pay a renewal fee each year to renew my Contract with dōTERRA®. I agree that dōTERRA® may automatically charge my credit card each year in the amount of \$25.00 USD during the anniversary month of my Contract. dōTERRA® may terminate my account at any time for violation of the terms and conditions of the Contract including any amendments thereto. If my Contract is canceled or

terminated for any reason, I understand and agree that I will permanently lose all rights as a Wellness Advocate and I shall not be eligible to sell dōTERRA® products or services or to receive commissions, bonuses, or other remuneration from the activities of my former downline sales organization. In the event of cancellation, termination, or nonrenewal, I agree to forfeit and waive all the rights I have, including but not limited to property rights, to my former downline organization, and to any commissions, bonuses, or other remuneration derived through the sales and other activities of my former downline organization. If my Contract is not renewed, or if it is canceled or terminated for any reason, I agree to immediately discontinue use of any and all dōTERRA® trademarks, service marks, and copyrighted materials. I also agree that during the term of this Contract and for one (1) year following the termination or cancellation of this Contract, regardless of the reason for termination or cancellation, I will not directly or indirectly solicit or recruit, as defined in the dōTERRA® Policy Manual, any dōTERRA® Wellness Advocate who is in my current or former downline organization or with whom I became acquainted by virtue of my participation as a dōTERRA® Wellness Advocate.

7. Assignment. I may not assign any rights or delegate my duties under this Contract without the prior written consent of dōTERRA®. dōTERRA® may freely assign the Contract at any time. Any attempt to transfer or assign the Contract without the express written consent of dōTERRA® renders the Contract terminable at the option of dōTERRA® and may result in termination of my business.

8. Breach of the Agreement. I understand that if I fail to comply with the terms of my Contract, dōTERRA® may, in its sole discretion, impose upon me disciplinary action as set forth in the Policy Manual. If I am in breach, default, or violation of the Contract at termination, I shall not be entitled to receive any further bonuses or commissions, whether or not the sales for such bonuses or commissions have been completed. If I fail to pay for products or services when payment is due or am indebted to dōTERRA® for any reason, including but not limited to for commissions or bonuses paid on returned product, I authorize dōTERRA® to withhold and retain the appropriate amounts from my bonus or commission checks or to charge my credit cards or other accounts which I have placed on file with dōTERRA®.

9. Limitation of Liability and Indemnification. dōTERRA®, its members, managers, directors, officers, shareholders, employees, assigns, and agents (collectively referred as "affiliates"), shall not be liable for special, indirect, incidental, consequential, punitive, or exemplary damages. If dōTERRA® is found to be in breach of the Contract, the maximum amount of damages I may claim shall be limited to the amount of unsold inventory that I personally purchased from the company and have remaining on hand. I release and agree to indemnify dōTERRA® and its affiliates from any and all liability, damages, fines, penalties, or other awards or settlements arising from, or relating to my actions in the promotion or operation of my dōTERRA® independent business and any activities related to it (for example, but not limited to, the presentation of dōTERRA® products or Sales Compensation Plan, the operation of a motor vehicle, the lease of meeting or training facilities, the making of any unauthorized claims, the failure to comply with any applicable laws, rules, regulations or guidelines, etc.)

10. Entire Agreement. This Wellness Advocate Agreement, the Sales Compensation Plan, and the Policy Manual, in their current forms and as amended by dōTERRA® in its discretion, together constitute the entire agreement and Contract between dōTERRA® and myself. Any promises, representations, offers, or other communications not expressly set forth in this Wellness Advocate Agreement and Contract are of no force or effect. To the extent of any conflict or inconsistency between this Wellness Advocate Agreement and the Policy Manual (in their current form or as subsequently modified), the Policy Manual shall govern.

11. Waiver and Severability. Any waiver by dōTERRA® of any breach of the Contract must be in writing and signed by an authorized officer of dōTERRA®. Waiver by dōTERRA® of any breach of my Contract by me shall not operate or be construed as a waiver of any subsequent breach. If any provision of the Contract is held to be invalid or unenforceable, such provision shall be reformed only to the extent necessary to make it enforceable and the balance of the Contract will remain in full force and effect.

12. Survival. Sections 6, 9, 10, 11, 12, 13, 14, 17 and 18 of this Wellness Advocate Agreement, as well as the covenants to protect dōTERRA®'s trade secrets, confidential information, intellectual property, and other proprietary materials, as set forth more fully in the Policy Manual, shall survive the termination of the Contract.

13. Resolution of Conflicts. In the event of any dispute, claim, controversy, or disagreement arising out of, relating to or in connection with the Contract, including the existence, validity, interpretation, performance, breach, or termination thereof (collectively, "Disputes"), the parties hereto shall use their best efforts to settle the Disputes. To this end, they shall, by written notice given from one party to the other ("Notice to Consult"), initiate consultation and negotiation with each other in good faith and, recognizing their mutual interests, attempt to reach a just and equitable solution satisfactory to both parties. If they do not reach such solution within a period of sixty (60) days from the date of

the Notice to Consult, then all Disputes shall be referred to and finally resolved by arbitration administered by the Hong Kong International Arbitration Centre ("HKIAC"). The seat of the arbitration shall be Hong Kong. The number of arbitrators shall be one (1). The parties shall request the HKIAC to promptly appoint a competent, disinterested person to act as such sole arbitrator. Within thirty (30) days after the appointment of the arbitrator, the arbitrator shall make directions for the arbitral proceeding, including setting the procedural timetable up to and including the evidentiary hearing and fixing a venue in Hong Kong for the evidentiary hearing, in consultation with the parties. Such arbitration proceeding shall be conducted in accordance with the HKIAC Administered Arbitration Rules in force when the Notice of Arbitration is submitted as modified by the agreement herein. Such arbitration proceedings shall be conducted in English. The decision of the arbitrator shall be final and binding upon the parties and may be enforced in any court of competent jurisdiction. This agreement to arbitrate shall survive any termination or expiration of the Contract. Notwithstanding this arbitration provision, nothing herein shall prevent dōTERRA® from applying to and obtaining from any court of competent jurisdiction for any interim attachment order, temporary restraining order, preliminary injunction, or other interim relief available to safeguard and protect dōTERRA®'s interest prior to, during, or following the filing of any arbitration commenced under this clause or pending the rendition of a decision or award in connection with any arbitration commenced under this clause.

14. Governing Law. The Contract shall be governed by and construed in accordance with the laws of the Hong Kong SAR of the People's Republic of China without regard to conflict of laws principles. I agree that notwithstanding any statute of limitation to the contrary, any claim or action I wish to bring against dōTERRA® for any act or omission relating to the Contract must be brought within one (1) year from the date of the alleged act or omission giving rise to the claim or cause of action. Failure to bring such action within the permitted time shall act as a bar against all claims and actions against dōTERRA® for such act or omission. I waive any and all claims or rights to have any other statute of limitation apply.

15. Use of Name and Image. I authorize dōTERRA® to use my name, photograph, personal story, and/or likeness in advertising or promotional materials and waive all claims to remuneration for such use.

16. Electronic Communication. I authorize dōTERRA® and its affiliates to communicate with me through electronic mail or fax at the email address or fax number or Whatsapp provided in this Wellness Advocate Agreement. I understand that such email may include offers or solicitations for the sale and purchase of dōTERRA® products, sales aids, or services.

17. Counterparts. Emailed or faxed copies of this Wellness Advocate Agreement shall be deemed an original. To be valid, copies submitted to dōTERRA® by email or fax must include the front and back of the document.

18. Data Protection. If Member desires to use physical form to enroll, Member agrees to cut off payment card information from physical form and shred payment card information prior to submitting physical form to dōTERRA®. I give consent for dōTERRA® to process the personal data contained in this application / agreement and to transfer this personal data, together with information about this Wellness Advocate account's future sales activities, to any of dōTERRA®'s worldwide subsidiaries and affiliated companies, and to other Wellness Advocates who are in the same sales organization or distribution chain, for the sole purpose of administering the sales and distribution of dōTERRA® products and providing reports to its Wellness Advocates of sales activity in their sales organizations. I understand that this transfer of information may be made to countries without a level of legal protection of privacy equivalent to that provided in my home country. I understand that if I receive sales reports containing personal data of other Wellness Advocates, I agree that I will not use such data except in the administration and development of my sales organization, and that upon termination of my Contract, I will immediately delete all such personal data from my files, except as otherwise required by law. The parties agree that this obligation survives the termination of the Contract. If you do not want this personal data processed or transferred as described herein, please do not create a Wellness Advocate account with dōTERRA®.

All words with trademark or registered trademark symbols are trademarks or registered trademarks of dōTERRA Holdings, LLC

Signature



產品編號 Item No	產品 Products	單位 Unit	零售價 Retail HK\$	批發價 Wholesale HK\$	PV	產品編號 Item No	產品 Products	單位 Unit	零售價 Retail HK\$	批發價 Wholesale HK\$	PV
單方精油 Essential Oils Singles											
49360306	側柏 Arborvitae	5 毫升/ml	\$ 340.0	\$ 205.0	26.00	30120406	檸檬 Lemon	15 毫升/ml	\$ 160.0	\$ 95.0	12.00
30010406	羅勒 Basil	15 毫升/ml	\$ 325.0	\$ 195.0	25.00	30130406	檸檬草 Lemongrass	15 毫升/ml	\$ 160.0	\$ 95.0	12.00
30790406	佛手柑 Bergamot	15 毫升/ml	\$ 450.0	\$ 270.0	35.00	30870406	青檸 Lime	15 毫升/ml	\$ 210.0	\$ 125.0	16.00
41040406	黑胡椒 Black Pepper	5 毫升/ml	\$ 355.0	\$ 215.0	28.00	60201177	山雞椒 Litsea	15 毫升/ml	\$ 395.0	\$ 238.0	30.50
60205570	藍艾菊 Blue Tansy	5 毫升/ml	\$ 1,553.0	\$ 930.0	119.00	60201180	麥盧卡 Manuka	5 毫升/ml	\$ 825.0	\$ 495.0	63.50
49350406	豆蔻 Cardamom	5 毫升/ml	\$ 410.0	\$ 245.0	31.00	30140406	馬鬱蘭 Marjoram	15 毫升/ml	\$ 305.0	\$ 185.0	24.00
30020406	桂皮 Cassia	15 毫升/ml	\$ 305.0	\$ 185.0	24.00	30150406	茶樹 Melaleuca	15 毫升/ml	\$ 305.0	\$ 185.0	24.00
49300306	雪松 Cedarwood	15 毫升/ml	\$ 210.0	\$ 125.0	16.00	30850406	香蜂草 Melissa	5 毫升/ml	\$ 2,188.0	\$ 1,310.0	168.00
41850406	胡荽葉 Cilantro	15 毫升/ml	\$ 425.0	\$ 255.0	33.00	30160406	沒藥 Myrrh	15 毫升/ml	\$ 865.0	\$ 520.0	67.00
30030406	肉桂 Cinnamon	5 毫升/ml	\$ 340.0	\$ 205.0	26.00	30180406	牛至 Oregano	15 毫升/ml	\$ 390.0	\$ 235.0	30.00
30420406	快樂鼠尾草 Clary Sage	15 毫升/ml	\$ 590.0	\$ 355.0	46.00	30890406	廣藿香 Patchouli	15 毫升/ml	\$ 475.0	\$ 285.0	37.00
30040406	丁香 Clove	15 毫升/ml	\$ 225.0	\$ 135.0	17.00	30190406	薄荷 Peppermint	15 毫升/ml	\$ 315.0	\$ 190.0	24.00
60203493	古巴香脂 Copaiba	15 毫升/ml	\$ 568.0	\$ 340.0	43.00	31570406	薄荷晶球 Peppermint Beadlet	1 瓶裝 / bottle	\$ 190.0	\$ 112.0	14.50
30780406	胡荽 Coriander	15 毫升/ml	\$ 425.0	\$ 255.0	33.00	60201695	苦橙葉 Petitgrain	15 毫升/ml	\$ 425.0	\$ 253.0	32.50
30050306	絲柏 Cypress	15 毫升/ml	\$ 250.0	\$ 150.0	19.00	30800406	羅馬洋甘菊 Roman Chamomile	5 毫升/ml	\$ 726.0	\$ 435.0	56.00
31590306	黃杉 Douglas Fir	5 毫升/ml	\$ 370.0	\$ 219.0	28.00	30200406	迷迭香 Rosemary	15 毫升/ml	\$ 225.0	\$ 135.0	17.00
30060306	尤加利樹 Eucalyptus Radiata	15 毫升/ml	\$ 225.0	\$ 135.0	17.00	41860406	夏威夷檀香 Sandalwood (Hawaiian)	5 毫升/ml	\$ 1,015.0	\$ 610.0	78.00
41290406	甜茴香 Fennel (Sweet)	15 毫升/ml	\$ 240.0	\$ 145.0	19.00	60203558	西伯利亞冷杉 Siberian Fir	15 毫升/ml	\$ 326.0	\$ 195.0	25.00
30070406	乳香 Frankincense	15 毫升/ml	\$ 1,160.0	\$ 700.0	90.00	31610406	綠薄荷 Spearmint	15 毫升/ml	\$ 470.0	\$ 283.0	36.50
31640306	分餾椰子油 Fractionated Coconut Oil	3.8 安士 / Oz	\$ 190.0	\$ 115.0	15.00	30220406	百里香 Thyme	15 毫升/ml	\$ 440.0	\$ 265.0	34.00
30090406	天竺葵 Geranium	15 毫升/ml	\$ 440.0	\$ 265.0	34.00	30430406	岩蘭草 Vetiver	15 毫升/ml	\$ 555.0	\$ 335.0	43.00
31630406	生薑 Ginger	15 毫升/ml	\$ 630.0	\$ 380.0	48.50	30170406	野橘 Wild Orange	15 毫升/ml	\$ 165.0	\$ 100.0	13.00
30100406	葡萄柚 Grapefruit	15 毫升/ml	\$ 255.0	\$ 155.0	20.00	31620306	冬青 Wintergreen	15 毫升/ml	\$ 310.0	\$ 185.0	23.50
30410406	永久花 Helichrysum	5 毫升/ml	\$ 1,235.0	\$ 745.0	96.00	30240406	伊蘭伊蘭 Ylang Ylang	15 毫升/ml	\$ 575.0	\$ 345.0	44.00
49290406	杜松漿果 Juniper Berry	5 毫升/ml	\$ 310.0	\$ 185.0	23.00	60202835	甜橘 Tangerine	15 毫升/ml	\$ 242.0	\$ 145.0	19.00
30110406	薰衣草 Lavender	15 毫升/ml	\$ 340.0	\$ 205.0	26.00						

複方精油 Proprietary dōTERRA® Essential Oil Blends											
31200306	芳香調理複方 AromaTouch®	15 毫升/ml	\$ 430.0	\$ 260.0	33.00	31360306	舒壓複方精油 PastTense®	5 毫升/ml	\$ 155.0	\$ 100.0	13.00
31010306	安定情緒複方精油 Balance®	15 毫升/ml	\$ 330.0	\$ 200.0	26.00	31060306	淨化清新複方精油 Purify	15 毫升/ml	\$ 300.0	\$ 180.0	23.00
60200221	順暢呼吸複方精油 (新) Breathe®(New)	15 毫升/ml	\$ 330.0	\$ 195.0	25.00	37140306	花漾年華複方精油 Salubelle® Roll On	10 毫升/ml	\$ 1,155.0	\$ 695.0	89.00
31020306	柑橘清新複方精油 Citrus Bliss®	15 毫升/ml	\$ 240.0	\$ 145.0	18.50	31090306	神氣複方精油 Serenity®	15 毫升/ml	\$ 490.0	\$ 295.0	38.00
31050306	舒緩複方精油 Deep Blue®	5 毫升/ml	\$ 540.0	\$ 325.0	42.00	31370406	輕盈複方精油 Slim & Sassy®	15 毫升/ml	\$ 415.0	\$ 250.0	32.00
31030406	樂活複方精油 DigestZen®	15 毫升/ml	\$ 515.0	\$ 310.0	40.00	35270306	溫柔呵護複方精油 Solace® Roll On	10 毫升/ml	\$ 400.0	\$ 240.0	31.00
31040306	活力甦醒複方精油 Elevation	15 毫升/ml	\$ 615.0	\$ 370.0	47.00	31700306	不怕叮複方精油 - 新配方 TerraShield® New	15 毫升/ml	\$ 160.0	\$ 95.0	12.00
41840306	全神貫注複方精油 InTune®	10 毫升/ml	\$ 575.0	\$ 345.0	44.00	31600306	不怕叮複方精油噴霧 TerraShield® Spray	30 毫升/ml	\$ 317.0	\$ 190.0	21.25
31100406	保衛複方精油 On Guard®	15 毫升/ml	\$ 530.0	\$ 320.0	41.00	31080306	仕女複方精油 Whisper®	5 毫升/ml	\$ 400.0	\$ 240.0	31.00
31580406	保衛複方晶球 On Guard® Beadlet	1 瓶裝 / bottle	\$ 240.0	\$ 146.0	18.50	31460406	元氣複方精油 Zendocrine®	15 毫升/ml	\$ 405.0	\$ 245.0	31.00
60205597	賦活呼吸複方精油 Air Repair	15 毫升/ml	\$ 459.0	\$ 275.0	35.00						

芳香調理心情系列 Emotional Aromatherapy® System											
31740306	鼓舞複方精油 Motivate®	5 毫升/ml	\$ 374.0	\$ 224.0	29.00	31750306	寬容複方精油 Forgive®	5 毫升/ml	\$ 326.0	\$ 195.0	25.00
31720306	歡欣複方精油 Cheer®	5 毫升/ml	\$ 407.0	\$ 244.0	31.00	31730306	撫慰複方精油 Console®	5 毫升/ml	\$ 603.0	\$ 361.0	46.00
31760306	熱情複方精油 Passion®	5 毫升/ml	\$ 685.0	\$ 410.0	53.00	31710306	靜謐複方精油 Peace®	5 毫升/ml	\$ 456.0	\$ 273.0	35.00

呵護系列 dōTERRA® Touch Kit											
31800306	乳香精油滾珠裝 Frankincense Touch Blend	9 毫升/ml	\$ 743.0	\$ 445.0	57.00	31670306	薄荷精油滾珠裝 Peppermint Touch Blend	9 毫升/ml	\$ 220.0	\$ 132.0	17.00
31660306	薰衣草精油滾珠裝 Lavender Touch Blend	9 毫升/ml	\$ 224.0	\$ 134.0	17.00	31820306	順暢呼吸複方精油滾珠裝 BREATHE™ TOUCH BLEND	9 毫升/ml	\$ 212.0	\$ 127.0	16.00
60201319	茶樹精油滾珠裝 Melaleuca Touch Blend	10 毫升/ml	\$ 204.0	\$ 122.0	16.00	31780306	樂活複方精油滾珠裝 DIGESTZEN® TOUCH BLEND	9 毫升/ml	\$ 329.0	\$ 197.0	25.00
60201321	牛至精油滾珠裝 Oregano Touch Blend	10 毫升/ml	\$ 257.0	\$ 154.0	20.00	60201320	保衛複方精油滾珠裝 ON GUARD® TOUCH BLEND	10 毫升/ml	\$ 342.0	\$ 205.0	26.00

精油套裝 Essential Oil Kits											
32180406	精油入門套裝 Introductory Essential Oil Kit	1 套裝 / Single	\$ 325.0	\$ 195.0	20.00	21190306	dōTERRA 呵護套裝 Touch Kit	1 套裝 / Single	\$ 2,171.0	\$ 1,300.0	167.00
60200345	家庭保健精油套裝 Family Essential Kit	1 套裝 / Single	\$ 2,025.0	\$ 1,220.0	145.00	21140306	dōTERRA 芳香調理心情套裝 Emotional Aromatherapy Kit	1 套裝 / Single	\$ 2,589.0	\$ 1,550.0	199.00
20570306	芳香調理套裝 AromaTouch® Technique Kit	1 套裝 / Single	\$ 1,620.0	\$ 975.0	112.50						

產品編號 Item No	產品 Products	單位 Unit	零售價 Retail HK\$	批發價 Wholesale HK\$	PV	產品編號 Item No	產品 Products	單位 Unit	零售價 Retail HK\$	批發價 Wholesale HK\$	PV
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營養補充品 Supplements

60201707	兒童咀嚼片 (西瓜味) A2Z Chewables (Watermelon flavour)	60 粒/Tablets	\$ 315.0	\$ 190.0	18.50	35160406	益生菌防護綜合複方 PB Assist®+	30粒植物膠囊/ Veggie Capsules	\$ 550.0	\$ 330.0	38.50
20670406	尊貴版終生活力套餐 (賦活植物精華/完美修復複方軟膠囊/ 能量耐力複方) HK Prime Pack (Alpha CRS+® / DDR Prime™ Softgels / Mito2Max™)	3 瓶裝 / Bottle	\$ 1,294.0	\$ 775.0	70.00	60201709	兒童益生菌 PB Assist® Jr	30包/Sachets	\$ 400.0	\$ 239.0	25.00
60201873	終生保健套餐 Life Long Vitality Pack	1 套裝 / Single	\$ 1,240.0	\$ 775.0	75.00	34350406	能量耐力複方 Mito2Max®	60粒植物膠囊/ Veggie Capsules	\$ 643.0	\$ 385.0	49.25
60201790	賦活植物精華 Alpha CRS®+	120 粒植物膠囊/ Veggie Capsules	\$ 1,080.0	\$ 650.0	76.50	49310406	三合益™ 軟膠囊 TriEase™ Softgel	60粒植物軟膠囊/ Veggie softgels	\$ 360.0	\$ 215.0	23.00
34410406	完美修復複方軟膠囊 DDR Prime™ Softgels	60粒植物軟膠囊/ Veggie softgels	\$ 860.0	\$ 515.0	60.50	Cart in a Cart Program (購買以下產品)					
35430406	樂活複方膠囊 DigestZen® SoftGel	60粒植物軟膠囊/ Veggie softgels	\$ 320.0	\$ 190.0	17.00	60201873	終生保健套餐 Life Long Vitality Pack	1 套裝 / Single	\$ 1,240.0	\$ 775.0	75.00
34360406	舒緩口服多酚 Deep Blue Polyphenol Complex®	60粒植物軟膠囊/ Veggie Capsules	\$ 969.0	\$ 580.0	74.00	追加優惠:可以每款優惠選購以下其中三款產品 Additional Offer: Customize your kit by adding up to three of the follow products					
35320406	IQ魚油 IQ Mega®	150 毫升 / ml	\$ 550.0	\$ 330.0	33.50	34350406	能量耐力複方 Mito2Max®	60粒植物膠囊/ Veggie Capsules	NA	\$ 195.0	12.00
35040406	胃腸道淨化配方 GX Assist®	60粒腸溶軟膠囊/ Enteric softgels	\$ 415.0	\$ 250.0	29.00	34360406	舒緩口服多酚 Deep Blue Polyphenol Complex®	60粒植物軟膠囊/ Veggie Capsules	NA	\$ 195.0	12.00
60201708	舒眠恬靜複合膠囊 Serenity Sleep Softgel	60 粒植物膠囊/ Veggie Softgels	\$ 315.0	\$ 190.0	21.00	35160406	益生菌防護綜合複方 PB Assist®+	30粒植物膠囊/ Veggie Capsules	NA	\$ 195.0	12.00
34270406	輕盈複方® 軟膠囊 Slim & Sassy® Softgel	90粒植物軟膠囊/ Veggie softgels	\$ 550.0	\$ 330.0	40.00	60204765	兒童組合 (兒童咀嚼片 + IQ魚油) Kids Kit (A2Z Chewables™ + IQ Mega®)	1 套裝/Pack	NA	\$ 245.0	12.00
34280406	元氣複方® 軟膠囊 Zendocrine® Softgel	60粒植物軟膠囊/ Veggie softgels	\$ 390.0	\$ 235.0	30.00	60202666	全方位綜合維生素 Microplex MVP®	120粒植物膠囊/ Veggie Capsules	NA	\$ 195.0	12.00
60201706	植物膠囊 Veggie Caps	160粒植物軟膠囊/ Veggie softgels	\$ 65.0	\$ 39.0	0.00	34310406	青萃能量魚油 MEGA®	xEO 120粒植物軟膠囊/ Veggie Softgels	NA	\$ 195.0	12.00
35420406	保衛複方軟膠囊 On Guard® SoftGel	60粒植物軟膠囊/ Veggie softgels	\$ 400.0	\$ 240.0	23.50						

面部護理系列 Skin Care Products

37160306	青春無齡保濕霜 Hydrating Cream	1.7 安士 / Oz	\$ 555.0	\$ 335.0	38.50	49420306	清肌潔顏慕絲 HD Clear Foaming Face Wash	1.7 安士 / Oz	\$ 340.0	\$ 205.0	26.00
37380306	潔面凝膠 VERÁGE™™ Cleanser	2 安士 / Oz	\$ 410.0	\$ 245.0	31.00	49400306	清肌調理複方精油 (滾珠式) HD Clear (Roll On)	10 毫升 / ml	\$ 340.0	\$ 205.0	26.00
37390306	爽膚水 VERÁGE™™ Toner	1.7 安士 / Oz	\$ 360.0	\$ 215.0	27.00	49410306	清肌乳液 HD Clear Facial Lotion	1.7 安士 / Oz	\$ 560.0	\$ 335.0	43.00
37400306	花樣年華保濕精華 VERÁGE™™ Salubelle Hydrating Serum	0.5 安士 / Oz	\$ 1,060.0	\$ 640.0	82.00	42700306	臉部保養系列 HD Clear Facial Kit	3 組裝 / Packs	\$ 760.0	\$ 455.0	50.00
37410306	保濕乳 VERÁGE™™ Moisturizer	1 安士 / Oz	\$ 460.0	\$ 275.0	35.00	37490306	精油深層淨膚面膜 Detoxifying Mud Mask	4安士/Oz	\$ 235.0	\$ 141.0	15.00
42690306	精油肌膚保養系列 VERÁGE™™ Skin Care Collection	4 組裝 / Packs	\$ 1,390.0	\$ 835.0	89.00						

個人護理產品 dōTERRA SPA Product

60200305	手部身體潤膚乳 dōTERRA SPA Hand & Body Lotion	6.7 安士 / Oz	\$ 230.0	\$ 140.0	16.00	37420306	天然體香劑 Natural Deodorant	1.7 安士/Oz	\$ 139.0	\$ 83.0	6.00
36120306	手部身體潤膚乳3瓶裝 附情緒管理套裝 dōTERRA SPA Hand & Body Lotion 3-pack + Essential Oil Mood Management Kit	7 組裝 / Packs	\$ 1,860.0	\$ 1,120.0	110.00	37450306	保濕沐浴香皂 Moisturizing Bath Bar	4安士/Oz	\$ 110.0	\$ 66.0	6.50
60200310	柑橘清新護手護膚乳液 Citrus Bliss Hand Lotion	2.5 安士 / Oz	\$ 120.0	\$ 75.0	6.50	37460306	清新沐浴乳 Refreshing Body Wash	8.45 安士/Oz	\$ 205.0	\$ 124.0	12.50
36170001	玫瑰護手護膚乳液 Rose Healing Hand Lotion	3.3安士 / Oz	\$ 200.0	\$ 200.0	0.00	38900306	舒緩複方乳霜 Deep Blue® Rub	4 安士 / Oz	\$ 490.0	\$ 295.0	34.00
60200480	順暢呼吸複方香膏 Breathe™ Vapor Stick	0.4安士/ Oz	\$ 139.0	\$ 83.0	6.00	60110306	Correct-X™ 軟膏 Correct -X™ Essential Ointment	0.5 安士 / Oz	\$ 190.0	\$ 115.0	14.00
60202191	舒眠恬靜沐浴香皂 Serenity Bath Bar	4 安士/Oz	\$ 110.0	\$ 66.0	6.00						

沙龍級基礎護髮系列 Salon Essentials Hair Care

36210306	沙龍級頭髮頭皮健康滋養液 Salon Essentials Root to Tip Serum	30 毫升 / ml	\$ 565.0	\$ 340.0	39.50	36280306	沙龍級精油套裝 Salon Essentials Hair Care System	1 套裝 / Set	\$ 1,255.0	\$ 755.0	78.50
36270306	沙龍級晶亮造型護髮素 Salon Essentials Healthy Hold Glaze	120 毫升 / ml	\$ 290.0	\$ 175.0	17.00	36260306	洗髮乳和護髮素套裝 Salon Essentials Shampoo & Conditioner	2 瓶裝 / Bottle	\$ 455.0	\$ 275.0	26.00
36220306	沙龍級精油亮采護色精華洗髮乳 Salon Essentials Protecting Shampoo	250 毫升 / ml	\$ 315.0	\$ 190.0	22.00	36240306	沙龍級精油亮采護色精華洗髮乳兩套 Shampoo 2-Pack	2 瓶裝 / Bottle	\$ 400.0	\$ 240.0	22.00
36230306	沙龍級精油柔順調理護髮素 Salon Essentials Smoothing Conditioner	250 毫升 / ml	\$ 375.0	\$ 225.0	26.00	36250306	沙龍級精油柔順調理護髮素兩套裝 Conditioner 2-Pack	2 瓶裝 / Bottle	\$ 455.0	\$ 275.0	26.00
60202187	沙龍級精油亮采護色精華洗髮乳家庭裝 Salon Essentials Protecting Shampoo Family size	946 毫升 / ml	\$ 733.0	\$ 439.0	43.50	60202189	沙龍級精油柔順調理護髮素家庭裝 Salon Essentials Smoothing Conditioner Family size	946 毫升 / ml	\$ 815.0	\$ 488.0	50.00

產品編號 Item No	產品 Products	單位 Unit	零售價 Retail HK\$	批發價 Wholesale HK\$	PV	產品編號 Item No	產品 Products	單位 Unit	零售價 Retail HK\$	批發價 Wholesale HK\$	PV
保衛複方 On Guard® Product											
34050406	保衛複方喉糖 On Guard® Protecting Throat Drops	30 粒 / Drops	\$ 230.0	\$ 140.0	16.00	38140306	保衛複方濃縮清潔液 On Guard® Cleaner Concentrate	355 毫升 / ml	\$ 230.0	\$ 140.0	11.00
38010306	保衛複方潔手露 On Guard® Foaming Hand Wash	1 瓶裝 / Bottle	\$ 300.0	\$ 180.0	21.00	39020306	保衛複方洗衣精 On Guard® Laundry Detergent	32 安士 / Oz	\$ 450.0	\$ 270.0	25.00
38030000	泡沫式填充瓶(空瓶) UNI Hand Wash Dispenser Large Bottle	1 瓶裝 / Bottle	\$ 35.0	\$ 20.0	0.00	38910306	保衛複方淨白牙膏 On Guard® Natural Whitening Toothpaste	4 安士 / Oz	\$ 135.0	\$ 80.0	5.50
38070306	保衛複方潔手露 (附2個填充瓶) On Guard® foaming wash (2 dispensers)	3 組裝 / Packs	\$ 365.0	\$ 220.0	21.00	39000306	保衛複方牙膏隨身包 Onguard Natural Whitening Toothpaste	2 克(g) x 10包 (pack)	\$ 50.0	\$ 30.0	0.00

配件 Accessories											
33300306	浮雲噴霧器 Cloud Diffuser	1 台 / Set	\$ 1,460.0	\$ 875.0	50.00	32090000	精油分享瓶 Amber 5/8 Dram Vial	12 個 / 包 (12 Bottles / set)	NA	\$ 45.0	0.00
33150306	花瓣型芳香噴霧 Petal Diffuser	1 台 / Set	\$ 750.0	\$ 450.0	20.00	50110006	鎖匙圈(黑色) Key Chain (Black)	1 套8 個小瓶 (8 Bottles / set)	\$ 110.0	\$ 65.0	0.00
60206062	2018 產品目錄 (中文) HK 2018 Product Guide Chinese	1 本 / PC	NA	\$ 25.0	0.00	50750000	鎖匙圈(紫色) Key Chain (Purple)	1 套8 個小瓶 (8 Bottles / set)	\$ 110.0	\$ 65.0	0.00
60206786	2018 產品目錄 (中文) (10 本) HK 2018 Product Guide 10pk Chinese	10 本 / 套 (10 Pcs / set)	NA	\$ 225.0	0.00	M000406	dōTERRA 精美水樽 dōTERRA Waterbottle	1個 / PC	\$ 80.0	\$ 80.0	0.00
60206060	2018 產品目錄 (英文) HK 2018 Product Guide English	1 本 / PC	NA	\$ 25.0	0.00	60200037	特別版Moleskine 筆記簿(紫色) Moleskine Notebook (Purple)	1 本 / PC	\$ 245.0	\$ 148.0	0.00
60206787	2018 產品目錄 (英文) (10 本) HK 2018 Product Guide 10pk English	10 本 / 套 (10 Pcs / set)	NA	\$ 225.0	0.00	p008901	精油小水滴 3pk Scent Your Own Fresh Pack	1套 / Set	\$ 80.0	\$ 49.0	0.00
48720306	薄荷、檸檬、薰衣草101妙招 HK Single Intro Kit 101 Booklet	1 本 / PC	NA	\$ 5.0	0.00	45590306	dōTERRA 特別版八達通 dōTERRA Limited Edition Octopus Card	1 張 / PC	\$ 150.0	\$ 150.0	0.00
48730306	薄荷、檸檬、薰衣草101妙招 HK Single Intro Kit 101 Booklet	10 本 / 套 (10 Pcs / set)	NA	\$ 40.0	0.00	60201260	感恩·貼心小禮盒(大) Blessing gift box (Big)	1個 / PC	\$ 5.0	\$ 5.0	0.00
48480306	家中必備精油 Family Essential Uses Booklet	1 本 / PC	\$ 100.0	\$ 100.0	0.00	60206108	課程寶盒 (中文版) Class in a Box (Chinese Version)	1套 / Set	\$ 301.0	\$ 180.0	0.00
47030306	產品小貼紙(中文) Cap Stickers(CHI)	1 張 / Sheet	\$ 35.0	\$ 20.0	0.00	60206107	課程寶盒 (英文版) Class in a Box (English Version)	1套 / Set	\$ 301.0	\$ 180.0	0.00
47030006	產品小貼紙(英文) Cap Stickers(ENG)	1 張 / Sheet	\$ 35.0	\$ 20.0	0.00						

只適用於LRP 訂單